



SIEC-ISBE: 82th INTERNATIONAL CONFERENCE 2010
Albury Wodonga, Australia, 18 – 23 July, 2010

PEDAGOGICAL PROGRAM

P05 - Presentation

Title **Small Business in Australia – The New Enterprise Incentive Scheme – A local perspective**

Presenter's Name **Steven Hams**

Presenter's Email Address **srhams@wodongatafe.edu.au**

Presenter's Complete Address **9 Robbins Drv Albury NSW 2640**



Presenter's expertise or experiences that relate to proposal topic **Steven Hams CPA M.Acc Dip Ed. B.Mgt - has been the lead trainer on the Albury Wodonga NEIS Program Delivery for the past 4 years and is the Program Area Leader for Finance, Small Business, Law and Real Estate at Wodonga TAFE and a former Lecturer at LaTrobe University.**

Description of Session Content **The NEIS program is a six week training program that allows those that successfully complete the training to commence a new business while receive a government allowance for 12 months to allow them to redirect cash flow from day to day living expenses back into the business. The program also awards the student a Certificate 4 in Small Business Management from a Registered Training Organisation. The course is assessed by completion of a business plan that will give the student a plan for commencing, financing, marketing and running their business for the first 2 years and the tools to make the business a success. Delegates will be given access to details of the resources used, delivery methods and samples of the end results. This program is a local and national success story. It is a government funded training program that could be replicated world wide with either the Australian funding model or a user pays system. The presentation will meet the Sustainability Theme of the conference under the Workforce Renewal heading as it concentrates on getting new business established and removing individuals from the realms of unemployment.**

Objectives of session **To provide participants with direction and accessible resources to be able to implement the same or a similar program in their home environment.**

Session attendees should be able to

- Enviage the opportunity to dleiver Small Business education to non business people.

Audience

Any teachers of Small Business, Finance or Marketing.

Handouts (to be distributed at session by presenter)

YES

Remarks